

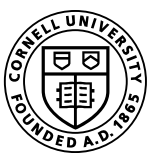
# Post-Graduate Outcomes Report

# Master of Professional Studies

# Real Estate

2017

Undergraduate and Masters Programs  
Career Management Center



The Hotel School  
Cornell  
SC Johnson College of Business

## Full-time Base Salaries

MEAN	MEDIAN	RANGE**	MEAN/RELOCATION/BONUS	MEAN OF ANNUAL BONUS
\$95,483	\$97,500	\$25,800-\$125,000	\$8,200	\$34,286

35% of respondents salaries are within the range of \$75,000 - \$100,000

35% of respondents reported receiving a relocation and/or signing bonus

41% of respondents reported receiving a compensation package that includes an annual bonus

## Base Salaries by Industry Segment

INDUSTRY SEGMENT	MEAN	MEDIAN	RANGE**	MEAN ANNUAL BONUS	NUMBER OF STUDENTS
Acquisitions	\$106,667	\$110,000	\$90,000-\$120,000	\$32,500	3
Asset Management	\$112,500	\$112,500	N/A	\$27,500	3
Finance	\$85,000	\$85,000	N/A	N/A	3
Other*	\$86,160	\$95,000	\$25,800-\$125,000	\$50,000	8

\*Includes: Banking./Financial Services, Entrepreneurial venture, Real Estate Consulting, and Private Equity.

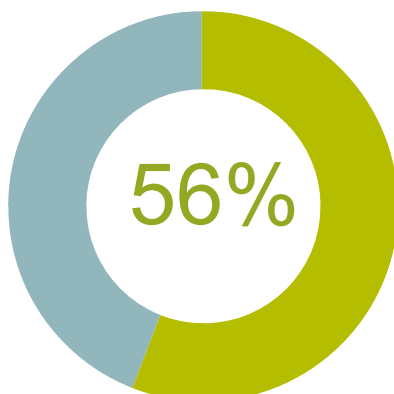
## Source of Full-time Accepted Offers

Entrepreneurial Venture	6%	Previous employment	38%
Job postings (without On-campus Interview)	31%	Referral/personal contact/networking	25%

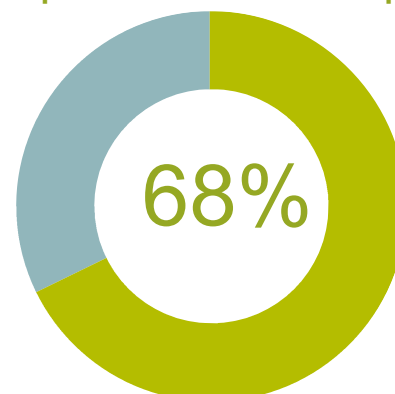
## 2017 Class Profile

Women	16%	Reporting Job Acceptance	68%
Students of Color	4%		

### International Students



### Reported Job Acceptance



Note: All statistics in this report are based on the students who responded to each section of the survey. Numbers are based on 25 graduates, 19 respondents, and 17 accepted job offers.

# 2017 Hiring Companies

BLACK STAR REAL ESTATE

Owner/Principal

CBRE

Manager

CHINA LIFE CAPITAL

Associate

COLONY NORTHSTAR

Hotel Portfolio Management Analyst

CORNELL UNIVERSITY

Green Building Program Manager

EXETER PROPERTY GROUP

Acquisitions & Leasing Associate

GOLDMAN SACHS

Associate

GUARANTCO

Investment Advisor

KOREA HOUSING & URBAN GUARANTEE CORPORATION

Senior Manager

MACFARLANE PARTNERS

Senior Associate

METLIFE INVESTMENTS

Associate

PRESIDIUM GROUP, LLC

Associate Director of Acquisitions

RCLCO REAL ESTATE ADVISORS

Senior Associate

REDSKY CAPITAL

Associate, Real Estate Investment & Acquisitions

SAMSUNG LIFE INSURANCE

Senior Manager

WESTPORT CAPITAL PARTNERS

Associate

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