

**School of Hotel Administration**  
Master of Management in Hospitality

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# **Post Graduate Report**

Master of Management in Hospitality  
Class of 2016

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Career Management in the Office of Student Services  
School of Hotel Administration  
Cornell University

**U.S. Base Salaries**

Mean	Median	Range	Mean of Relocation/Bonus
\$64,863	\$60,000	\$39,520 – \$125,000	\$4,792

**U.S. Base Salaries by Industry Segment**

Industry Segment	Mean	Median	Range**	Number of Students	Percent Employed*
<b>Real Estate</b> <i>Asset Management (2), Development (2), Investments (2), Acquisitions, Hospitality Consulting, Healthcare Valuation</i>	<b>\$68,750</b>	<b>\$62,500</b>	<b>\$40,000 – \$125,000</b>	<b>9</b>	<b>20%</b>
<b>Hotel/Resort-Corporate</b> <i>Revenue Management (2), Acquisitions &amp; Development, Finance, Hospitality Consulting, Real Estate, Strategy</i>	<b>\$67,400</b>	<b>\$52,000</b>	<b>\$40,000 – \$100,000</b>	<b>7</b>	<b>16%</b>
<b>E-Commerce</b> <i>Sales &amp; Marketing (3), Food &amp; Beverage, General Management Consulting</i>	<b>\$55,000</b>	<b>\$50,000</b>	<b>\$50,000 – \$65,000</b>	<b>5</b>	<b>11%</b>
<b>Hotel/Resort- Property</b> <i>Catering, Food &amp; Beverage, Rooms Division, Sales &amp; Marketing</i>	<b>\$44,840</b>	<b>\$45,000</b>	<b>\$39,520 – \$50,000</b>	<b>4</b>	<b>9%</b>
<b>Banking/Financial Services</b> <i>Real Estate (2), Finance</i>	<b>\$68,333</b>	<b>\$75,000</b>	<b>\$55,000 – \$75,000</b>	<b>3</b>	<b>7%</b>
<b>Restaurant</b> <i>Food &amp; Beverage (2), Revenue Management</i>	--	--	--	<b>3</b>	<b>7%</b>
<b>Other:</b> <i>Car Rental/Leasing (2), Design, Distribution, Event Planning, Food Manufacturing, Sr. Living, Technology</i>	<b>\$64,917</b>	<b>\$61,250</b>	<b>\$52,000-\$95,000</b>	<b>8</b>	<b>18%</b>

**International Base Salaries**

Mean	Median	Range	Mean of Relocation/Bonus
\$66,125	\$60,250	\$24,000 – \$120,000	--

**International Base Salaries by Industry Segment**

Industry Segment	Mean	Median	Range**	Number of Students	Percent Employed*
<b>Real Estate</b> <i>Asset Management, Investment Sales</i>	--	--	--	<b>2</b>	<b>4%</b>
<b>Hotel/Resort – Property</b> <i>Development, General Management Consulting</i>	--	--	--	<b>2</b>	<b>4%</b>
<b>Other:</b> <i>Airlines, Restaurant</i>	--	--	--	<b>2</b>	<b>4%</b>

\* Percentages reflect the number of students who have accepted a position in the industry segment, whether or not a salary was reported.

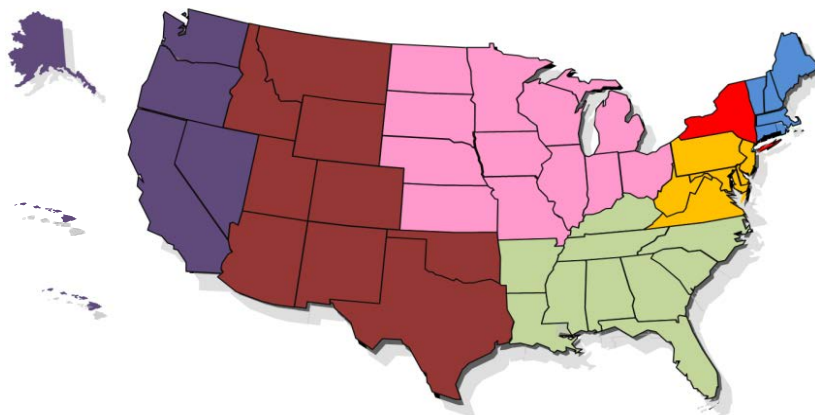
\*\*Some U.S. and international salaries may include additional compensation such as commission and other bonuses

Numbers are based on 49 graduates, 48 respondents, and 45 job acceptances.

## Salaries by Geographical Location

Location	Mean	Median	Range	Number of Students	Percent Employed
<b>United States</b>					
<b>New York Metro</b>	\$70,417	\$60,000	\$40,000 – \$125,000	17	38%
<b>Southeast</b>	\$68,000	\$65,000	\$40,000 – \$95,000	7	15%
<b>West</b>	\$50,000	\$50,000	\$45,000 – \$55,000	4	9%
<b>Northeast/Outside NYC</b>	\$50,507	\$52,000	\$39,520 – \$60,000	3	7%
<b>Southwest</b>	\$61,500	\$62,500	\$52,000 – \$70,000	3	7%
<b>Upstate NY</b>	--	--	--	3	7%
<b>Mid Atlantic</b>	--	--	--	1	2%
<b>Midwest</b>	--	--	--	1	2%
<b>International</b>	\$66,125	\$60,250	\$24,000 – \$120,000	6	13%

*Canada (2), China, Japan, South Korea, Thailand*



## 2016 Class Profile

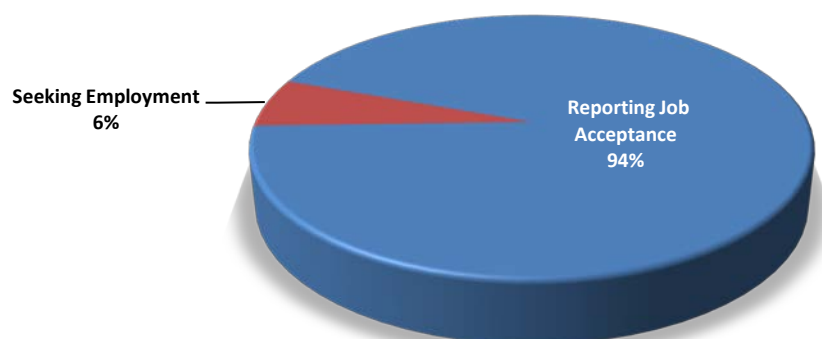
<b>Number of Students</b>	<b>49</b>
Average Age	26
Women	45%
Students of Color*	4%
International	61%

## Employment Status

	Percent of Respondents
Reporting Job Acceptance	94%
Seeking Employment	6%

\* Include African American, Hispanic, and Multi-Racial

## Employment Status



## 2016 Hiring Companies

### Access Point Financial

Analyst

### Belmont Village Senior Living

Special Projects Assistant to CEO

### Bend

Collaborator/East Coast Manager

### China Construction America

Analyst/Executive Assistant

### Dinex Group

Retail Manager

### Duetto Research

Manager of Customer Success

### First Property Development Co, Ltd.

Manager

### Foodopian

CEO

Marketing Consultant

### FRHI Hotels & Resorts

Guest Service Agent

### Haitou Capital

Investment Associate

### Harry's

CX Associate

### Healthtrust LLC

Associate

### Hertz

Brand Manager

Revenue Management Strategist

### HFF

Hotel Real Estate Analyst

### Hilton Worldwide

Revenue Specialist

### Hudson Advisors

Analyst

### IHG

Financial Analyst

### Joe Jurgielewicz & Son Ltd.

Marketing Manager

### Jones Lang LaSalle

Investment Sales Analyst

### Ka'anapali Beach Hotel

Online Sales & Marketing Manager

### Korean Air

Manager

### LDV Hospitality

Operational Controller

### Leading Hotels of the World

Specialist

Specialist, China Strategy\*

### Lucky Dragon Hotel & Casinos

Food & Beverage Analyst

### M. Tucker, Co., Inc.

Account Executive

### Palace Hotel

General Manager

### Pineapple Capital Group

Managing Director

### Priderock Capital Partners

Analyst

### Primus Group

Investment Analyst

### Related Companies

Associate

### Ritz-Carlton Hotel Company

Market Director of Revenue Management

### SCG America

Associate

### Statler Hotel

Banquets Server

### Suntime Group

Chief Representative, Habana

### Super 8 Vernon

Director of Business Development

### Trump Hotel Collection

Manager, Acquisitions & Development

### Wedgewood Wedding & Banquet Center

General Manager

### Yu Shan

Direct Import Account Manager

### Zhanggui Gonglue

Analyst

### Zingerman's

Principal Lead Baking Instructor

*\* More than one person accepted this position with this company*

P r o d u c e d   b y

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