

*The School*

For Hospitality Leadership

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# **SUMMER WORK EXPERIENCE REPORT**

UNDERGRADUATE STUDENTS  
SUMMER 2016

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CAREER MANAGEMENT IN THE OFFICE OF STUDENT SERVICES  
SCHOOL OF HOTEL ADMINISTRATION  
CORNELL UNIVERSITY



Cornell University  
School of Hotel Administration

## U.S. COMPENSATION

Pay Period	Mean	Median	Range*	Number of Students	Percent Employed
Hourly	\$14.09	\$13.00	\$5.00—\$35.00	157	65%
Weekly	\$826.68	\$900.00	\$200.00—\$1349.15	18	8%
Entire Job**	\$6090.46	\$4293.22.00	\$1500.00—\$20769.00	14	6%
Other (Monthly, Unpaid, Gas Stipend, No compensation reported)			N/A	51	21%

\*Students reporting salaries under minimum wage were also compensated with tips.

\*\*Students reporting salaries paid based on entire job recorded total working time from 205 hours to 720 hours

## U.S. HOURLY COMPENSATION

U.S Based Jobs have been converted to compensation as if it were paid on an hourly basis.

Students reporting salaries under minimum wage were also compensated with tips.

U.S. Percentages are based on 240 respondents: 57 freshmen, 74sophomores, and 109 juniors.

Industry Segment	Mean	Median	Range Reflects students who reported salary information	Number of Students	Percent Employed Reflects students reported internship in the industry segment, whether or not salary was reported
<b>Other Operations</b> <i>Food &amp; Beverage (29), Event Planning (11), Managed Services (4), Cruise Lines (3), Golf/Country Club(3), Retail (2), Conference Center, Nursing Home, Senior Living</i> Freshmen (27%), Sophomores (35%), Juniors (38%)	\$12.77	\$12.00	\$7.00—\$25.00	55	23%
<b>Finance</b> Freshmen (5%), Sophomores (32%), Juniors (63%)	\$21.98	\$22.00	\$7.50—\$35.00	38	16%
<b>Hotel/Resort- Corporate</b> Freshmen (18%), Sophomores (26%), Juniors (56%)	\$15.70	\$15.00	\$4.17—\$22.50	34	14%
<b>Real Estate/Consulting</b> <i>Real Estate (17), Consulting (15), Property Management(2)</i> Freshmen (12%), Sophomores (35%), Juniors (53%)	\$16.13	\$15.00	\$9.00—\$30.00	34	14%
<b>Restaurant Operations</b> Freshmen (48%), Sophomores (26%), Juniors (26%)	\$11.51	\$11.00	\$5.00—\$17.50	23	10%
<b>Hotel/Resort- Operations</b> Freshmen (72%), Sophomores (22%), Juniors (6%)	\$12.95	\$12.00	\$9.00—\$24.50	18	8%
<b>Marketing</b> <i>E-Commerce (3), Marketing (2), Social Media (2), Advertising/Public Relations</i> Freshmen (38%), Sophomores (13%), Juniors (50%)	\$12.73	\$12.00	\$7.14—\$20.00	8	3%
<b>Casinos/Gaming</b> Freshmen (0%), Sophomores (20%), Juniors (80%)	\$11.53	\$10.31	\$10.00—\$15.00	5	2%
<b>Consumer Products</b> Freshmen (0%), Sophomores (25%), Juniors (75%)	\$16.50	\$16.50	\$15.00—\$18.00	4	2%
<b>Entertainment</b> Freshmen (25%), Sophomores (25%), Juniors (50%)	\$14.23	\$16.00	\$9.00—\$17.70	4	2%
<b>Other</b> <i>Travel &amp; Tourism (6), Academic Institutions (4), Construction, Electronics, Health Care, Human Resources, Political Office, Telecommunication, Other</i> Freshmen (12%), Sophomores (47%), Juniors (41%)	\$14.33	\$13.00	\$7.59—\$34.38	17	7%

**INTERNATIONAL COMPENSATION**

Pay Period	Mean	Median	Range	Number of Students	Percent Employed <small>Reflects students reported internship in the industry segment, whether or not salary was reported</small>
Hourly	\$6.08	\$6.08	\$6.00—\$6.15	2	4%
Monthly	\$1439.41	\$783.14	\$280.00—\$5803.21	22	42%
Entire Job	\$1335.00	\$1270.00	\$1000.00—\$1800.00	4	8%
Other (Weekly, Daily, Unpaid, No compensation reported)			N/A	8	16%

**INTERNATIONAL MONTHLY COMPENSATION BY INDUSTRY SEGMENT**

International Based Jobs have been converted to compensation as if it were paid on a monthly basis.

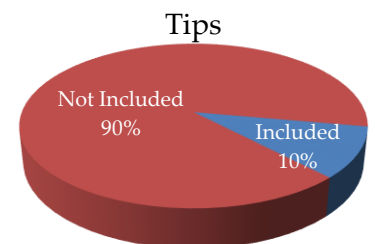
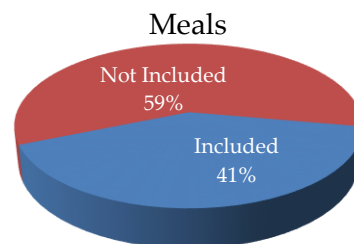
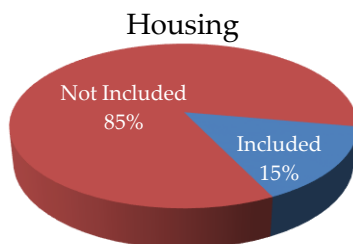
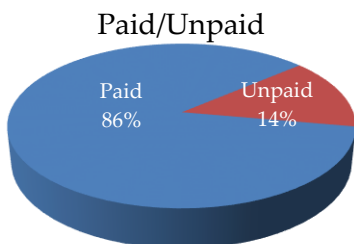
International percentages are based on 52 respondents: 16 freshmen, 12 sophomores, and 24 juniors.

Countries represented: Hong Kong (8), Mainland China (8), South Korea (7), Singapore (7), Spain (4), Bermuda Islands (3), Indonesia (2), Ireland (2), Canada, France, Italy, Japan, Mexico, Nepal, South Africa, Taiwan, Thailand, United Arab Emirates, Vietnam

Industry Segment	Mean	Median	Range <small>Reflects students who reported salary information</small>	Number of Students	Percent Employed* <small>Reflects students reported internship in the industry segment, whether or not salary was reported</small>
<b>Hotel/Resort—Operations</b> Freshmen (50%), Sophomores (19%), Juniors (31%)	\$1840.33	\$667.00	\$280.00—\$5128.00	16	31%
<b>Other Operations</b> <i>Golf/Country Club (4), Food &amp; Beverage (3), Event Planning, Restaurant</i> Freshmen (33%), Sophomores (33%), Juniors (33%)	\$830.17	\$900.00	\$416.00—\$1000.00	9	17%
<b>Finance</b> Freshmen (29%), Sophomores (29%), Juniors (43%)	\$4521.61	\$4521.61	\$3250.00—\$5803.21	7	13%
<b>Hotel/Resort—Corporate</b> Freshmen (0%), Sophomores (75%), Juniors (25%)	\$835.00	\$820.00	\$600.00—\$1100.00	4	8%
<b>Real Estate/Consulting</b> <i>Consulting (2), Real Estate (2)</i> Freshmen (0%), Sophomores (25%), Juniors (75%)	\$990.90	\$801.28	\$571.43—\$1600.00	4	8%
<b>Other</b> <i>Travel &amp; Tourism (3), Consumer Products (2), Design, E-Commerce, Electronics, Non-Profit</i> Freshmen (11%), Sophomores (0%), Juniors (89%)	\$610.13	\$600.00	\$400.00—\$984.00	9	17%

**US & INTERNATIONAL HOUSING, MEALS & TIPS**

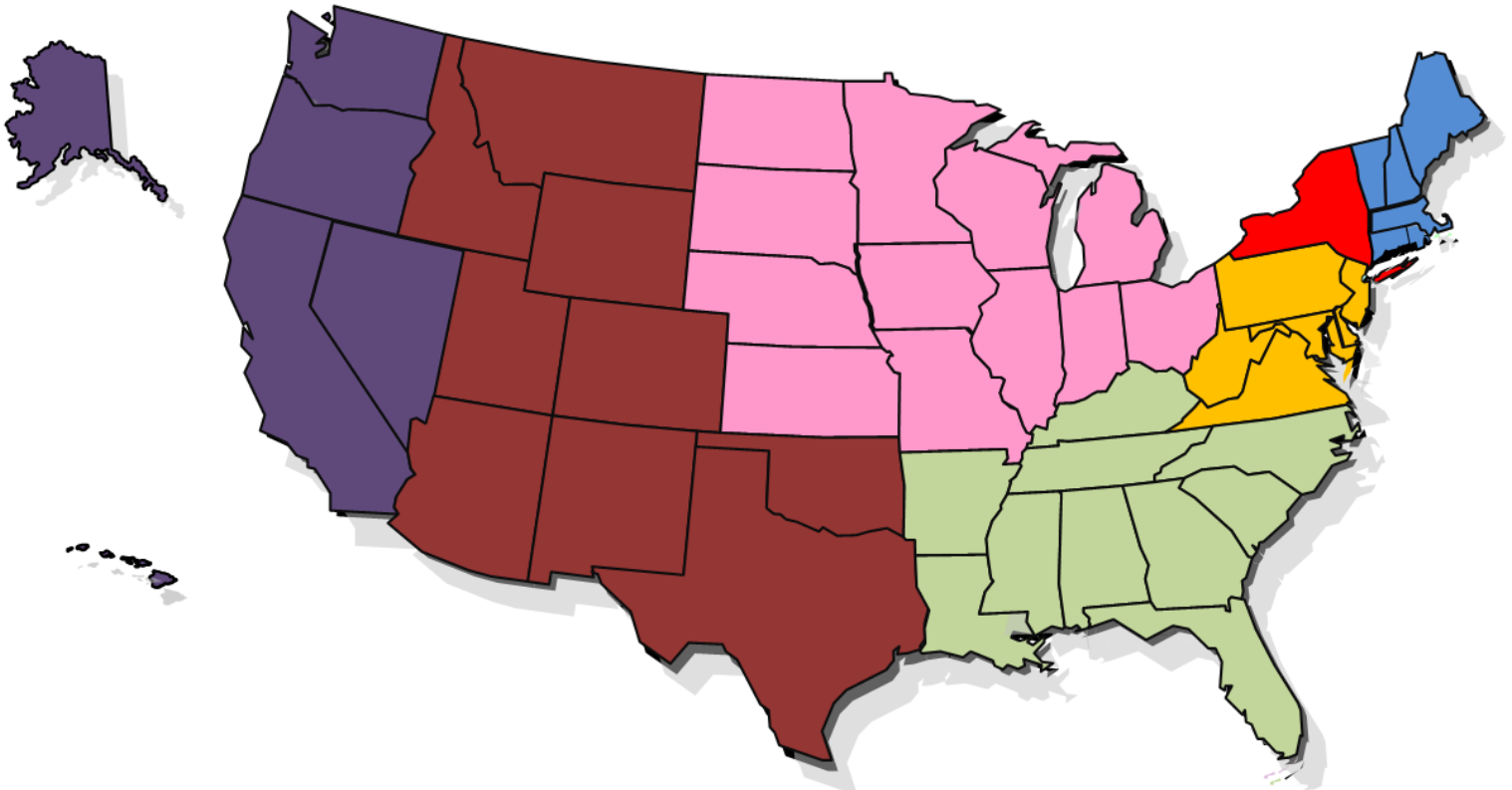
	Paid/Unpaid	Housing	Meals	Tips
<b>Paid</b>	86%	Included 15%	Included 41%	Included 10%
<b>Unpaid</b>	14%	Not Included 85%	Not Included 59%	Not Included 90%



**BASE COMPENSATION BY GEOGRAPHICAL LOCATION**

*U.S. based Jobs have been converted to compensation as if it were paid on an hourly basis.  
 Not enough hourly rate reported in International segment to give accurate compensation information.*

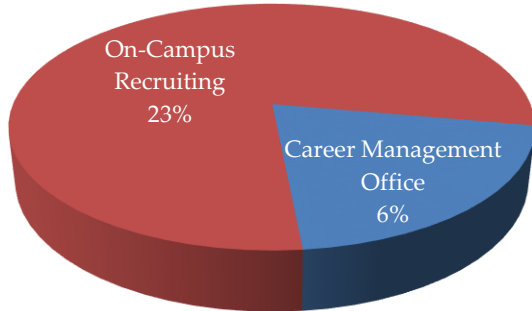
Location	Mean	Median	Range <small>Reflects students who reported salary information</small>	Number of Students	Percent Employed <small>Reflects students reported internship in the geographical location, whether or not salary was reported</small>
<b>United States</b>	\$15.05	\$14.00	\$4.17- \$35.00	240	82%
<b>New York Metro</b>	\$16.30	\$13.00	\$5.00 - \$33.73	79	27%
<b>Mid Atlantic</b>	\$15.71	\$15.00	\$4.17 - \$25.00	38	13%
<b>West</b>	\$15.41	\$15.00	\$10.00 - \$35.00	31	11%
<b>Southwest/West Central</b>	\$13.49	\$13.50	\$8.00 - \$20.00	10	3%
<b>Southeast</b>	\$15.95	\$14.00	\$7.59 - \$34.38	19	7%
<b>Midwest</b>	\$13.77	\$12.00	\$5.00 - \$25.00	23	8%
<b>New England</b>	\$13.03	\$13.50	\$7.00 - \$17.50	18	6%
<b>Upstate NY</b>	\$12.69	\$11.50	\$7.50 - \$20.00	22	8%
<b>International</b>	N/A	N/A	N/A	52	18%



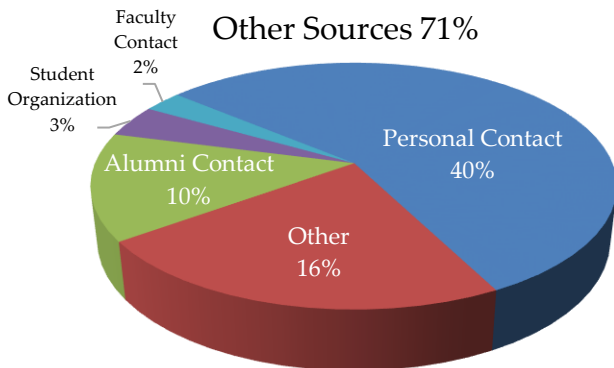
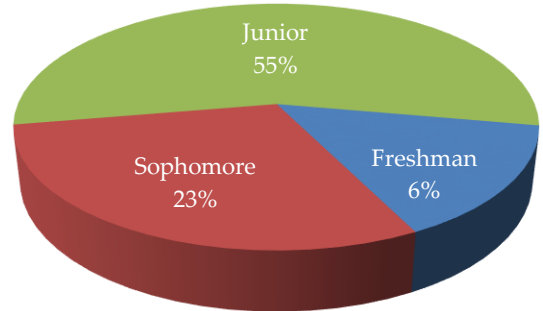
**SOURCE OF ACCEPTED OFFERS**

Cornell Career Management Sources		29%	Other Sources		71%
Career Management Job Postings & Referrals	6%		Personal Contact	40%	
On-Campus Recruiting & Career Day	23%		Alumni Contact	10%	
			Faculty Contact	2%	
			Student Organization/Club	3%	
			Other	16%	

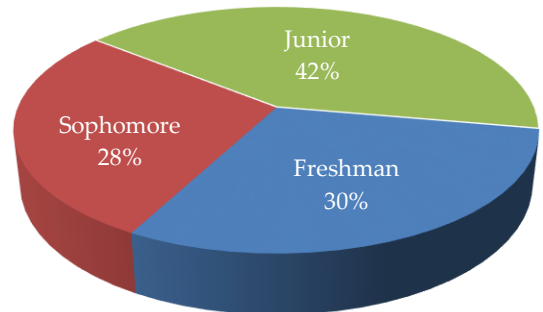
Career Management Sources 29%



Career Management Sources by Class Year



Other Sources by Class Year



**TOP 10 HIRING EMPLOYERS BASED ON SUBMISSION OF COMPLETED PRACTICE CREDIT**

*Reflects the number of students who submitted a practice credit form upon successfully completing a summer internship.*

Company	Freshmen	Sophomores	Juniors	Total
Marriott International	2	4	3	9
Hilton Worldwide	1	1	5	7
Hyatt Hotels & Resorts	3	2	2	7
Batali & Bastianich Hospitality Group (BBHG)	1	2	2	5
Four Seasons Hotels & Resorts	3	1	1	5
Gurney's Inn Resort and Spa, LTD.	1	2	2	5
Lettuce Entertain You Enterprise (LEYE)	1	2	2	5
NBC Universal	2	1	2	5
Cornell University	0	4	0	4
J.P. Morgan	0	1	3	4

Only reflects companies which were reported by the students

AGUNG SEDAYU GROUP	CRU NANTUCKET	LEND LEASE REAL ESTATE INVESTMENTS	ROYAL CARIBBEAN INTERNATIONAL
AKAM ASSOCIATES, INC.	CTBC BANK CORP	LEYE	ROYAL HIDEAWAY PLAYACAR RESORT
ALASKA AIRLINES	DAYMARK	LG ELECTRONICS	ROYAL KONA RESORT(THE)
ALEXANDRIA REAL ESTATE EQUITIES	DENVER INTERNATIONAL AIRPORT	LOSURDO FOODS, INC.	RUBY GROUPE INC.
AMERICAN CRUISE LINES	DESTINATION HOTELS & RESORTS	LOTTE HOTEL SEOUL	SAGE HOSPITALITY
AMERICAN EXCURSIONIST	DUETTO RESEARCH	LOU MALNATI'S PIZZERIA	SALAD STOP PTE. LTD.
ANDBEYOND, PHINDA MOUNTAIN	DUFF & PHELPS	LUCKY DRAGON LP	SAMBA BRANDS MANAGEMENT
ARAMARK	EMPIRE MERCHANTS	MADISON INTERNATIONAL REALTY	SANTALUZ CLUB(THE)
ARROW APPLICATION	ESE LIFESTYLE, LLC	MAJESTIC HOTEL & SPA	SEATERS
ATHENA SERVICES	EVANS HOTEL	MAJOR FOOD GROUP	SENJOY CAPITAL
AURIFY BRANDS	EXCELSIOR(THE)	MANASLU FOUNDATION	SHANGRI-LA HOTELS & RESORTS
AVERO SOFTWARE	EY	MARINA BAY SANDS	SHE FINDS
BACKAL HOSPITALITY GROUP	FAHRENHEIT 212	MARLENE'S TEA & CAKES	SHELTER ROCK CAPITAL ADVISORS
BANK J. SAFRA SARASIN	FAIRMONT HOTEL	MARRIOTT INTERNATIONAL	SIGNATURE OF SOLON
BANK OF AMERICA MERRILL LYNCH	FOODKICK	MATTER	SIMMS RESTAURANT GROUP
BAR ROOM(THE)	FOODSERVICES INC	MATTHEWS COACH HIRE LTD.	SINGERMAN REAL ESTATE, LLC
BARANO	FORTUNA REALTY GROUP	MENALTO ADVISORS	SIXTY HOTELS
BARBUTO RESTAURANT	FOUR SEASONS BOSTON	MGM RESORTS INTERNATIONAL	SLEEPY HOLLOW COUNTRY CLUB
BATALI & BASTIANICH HOSPITALITY	FOUR SEASONS HOTELS & RESORTS	MICROSOFT CORPORATION	SOTHEBY'S INTERNATIONAL REALTY
BAY CLUB COMPANY(THE)	FRONTIERS ELEGANT JOURNEYS	MID-STATE FILIGREE SYSTEMS	SOUND VIEW INN
BERKADIA REAL ESTATE ADVISORS	GATOR INVESTMENTS	MILLENNIUM REALTY GROUP	SPRUCE
BERNSTEIN COMPANIES(THE)	GLENMERE MANSION	MJ'S PIZZA BAR & GRILL	STARWOOD HOTELS & RESORTS
BETTERMENT	GOLDMAN SACHS & CO.	MN HOCKEY CAMPS	STATLER HOTEL
BMGI REAL ESTATE	GRAND BANKS	MORGAN STANLEY	STEADFAST FINANCIAL
BOSTON CONSULTING GROUP	GRAND GENEVA RESORT & SPA	MORGANS HOTEL GROUP	STEVEN KAMALI HOSPITALITY
BOULDER COUNTY	GREENBRIER RESORT(THE)	NATIONAL REALTY & DEVELOPMENT	SUSHI MAKI
BOUTIQUE CORPORATION PUBLIC COMPANY	GORNEY'S INN RESORT AND SPA, LTD.	NATIXIS	TABOOLA
BREAKERS PALM BEACH(THE)	HERSHA HOSPITALITY MANAGEMENT	NBC UNIVERSAL	TASTE SPIRIT
BROOKDALE SENIOR LIVING, INC.	HOLLIDAY FENOGLIO FOWLER	NEW YORK RED BULLS	TISHMAN SPEYER
C.H. JOHNSON CONSULTING, INC.	HILTON WORLDWIDE	NOVEL PROPERTY VENTURES	TORTOISE INVESTMENT MANAGEMENT
CAK ENTERTAINMENT	HITACHI ELEVATOR	OCH-ZIFF REAL ESTATE	TOWNSEND HOTEL(THE)
CANTOR COMMERCIAL REAL ESTATE	HORWATH HTL	PAIGE DENIM	TRAVELCLICK, INC.
CAPITAL GROUP COMPANIES(THE)	HOSPITALITY HOUSE	PALMAS SERVICES	TRIPADVISOR, INC.
CARERITE	HOSPITALITY REAL ESTATE COUNSELORS	PENINSULA BEVERLY HILLS(THE)	TRONEX INTERNATIONAL
CARLSON HOTELS WORLDWIDE	HOSPITALITY SERVICE(THE)	PERPETUAL INSIGHTS	TUMBLR
CARUSO AFFILIATED	HOTEL HESPERIA	PGIM REAL ESTATE	TYRIAN INVESTMENTS
CASTELLO DEL NERO HOTEL & SPA	HYATT HOTELS & RESORTS	PIEDMONT DRIVING CLUB	UBS AG
CBRE, INC.	INCAPITAL	PINE RIDGE GOLF COURSE	UNITED STATES ARMY, ROTC
CHANEL	INTERCONTINENTAL HOTELS GROUP	PM HOTEL GROUP	USITC
CHATWAL HOTEL(THE)	J.P. MORGAN	PMB HELIN DONOVAN	VACASA
CHEF'S WAREHOUSE(THE)	JBG COMPANIES(THE)	PORTMARNOCK HOTEL & GOLF LINKS	VENGA
CHRISTIAN LIVING COMMUNITIES	JONES LANG LASALLE (JLL)	PRIME AND BEYOND STEAKHOUSE	VERIZON
CHRISTIE'S INC.	JOONBUG	PWC	WALT DISNEY COMPANY
CICC	JOSEPH P. DAY REALTY	PYRRHO MANAGEMENT LTD.	WATERMARK CAPITAL PARTNERS
CITIC SECURITIES COMPANY LTD	KALIBRI LABS	PZENA INVESTMENT MANAGEMENT	WELLS FARGO BANK
CITIGROUP	KIMPTON HOTELS & RESTAURANT	RAFANELLI EVENTS	WEXFORD CAPITAL
COASTAL TACO BAR	KLOOK	REAL CAPITAL ANALYTICS	WOODSTOCK INN AND RESORT
COLDWELL BANKER CAINE	KPMG	RECTRIX AVIATION	WORLD FINER FOOD
COLLIERS INTERNATIONAL	KUSHNER COMPANIES	REGENT HOTELS & RESORTS	WYNDHAM WORLDWIDE
COMMUNE HOTELS & RESORTS	LA FRANCOIS MARKETING	RGP KOREA	XIAN HENG HOTEL
COMPASS DEVELOPMENT SERVICES	LA TOURELLE RESORT AND SPA	ROBERT DOUGLAS	YELLOW!
CORAL BEACH AND TENNIS CLUB	LEADING HOTELS OF THE WORLD(THE)	ROSS STORES	ZENOSS INC.
CORNELL UNIVERSITY	LEGENDS HOSPITALITY MANAGEMENT	ROYAL CARIBBEAN CRUISES	ZERVE, INC.

Produced by:

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**Career Management in the Office of Student Services  
School of Hotel Administration  
Cornell University**

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180 Statler Hall  
Cornell University  
Ithaca, NY 14853  
p. (607) 255-6376  
f. (607) 255-9540

[www.hotelschool.cornell.edu](http://www.hotelschool.cornell.edu)  
[careermanagement@cornell.edu](mailto:careermanagement@cornell.edu)

